

City of Los Angeles Open Enrollment Debrief 2024

Aimee Kivior, Senior Manager, Administrative Solutions Kevin Kanoon, Vice President, Administrative Solutions

April 4, 2024





Open Enrollment Debrief



TELUS Proprietary

2024 Summary Open Enrollment Activities

- Passive enrollment
- No material changes in
 - Plans design/offerings
 - Enrollment and plan selections by members
- System Updates: 2024 premium rates and regulatory
 - Maintained Healthcare Tax-Advantaged Spending Account IRS maximum amount of \$3,050
 - 2024 Rate updates for medical, dental and vision plans
 - MOUs 27 and 38 joined LAWell rate structure
- New OE Enrollment guides posted to portal
- City of Los Angles ("City") organized and managed, with TELUS Health support, four (4) in-person seminars
- Continued partnership with City Benefits Office on transitioning fulfillment to City print department to reduce process and delivery time to members, along with reduced cost to the City.

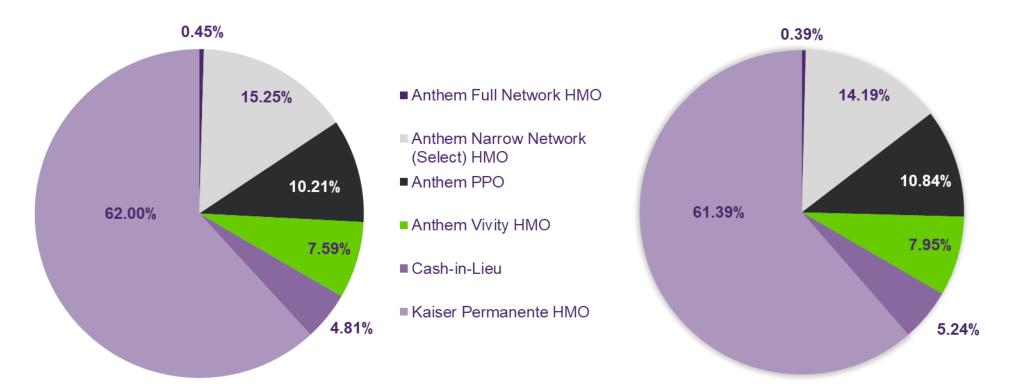


2024 Summary – Medical Enrollment Changes



2023

2024



Medical enrollment distribution across plans during 2023 and 2024 remain relatively unchanged.



Health Plan	2023 Members*		2024 Members*		Percentage Change	New Enrollees in 2023
	Enrolled	% of Total	Enrolled	% of Total	2023 vs. 2024	
Anthem Narrow Network (Select) HMO	3,894	15.25%	3,752	14.19%	-1.06%	163 (6.45%)
Anthem Full Network HMO	114	0.45%	104	0.39%	- 0.06%	10 (0.40%)
Anthem Vivity HMO	1,938	7.59%	2,102	7.95%	0.36%	170 (6.72%)
Anthem PPO	2,607	10.21%	2,866	10.84%	0.63%	317 (12.54%)
Kaiser Permanente HMO	15,799	61.89%	16,236	61.39%	- 0.50%	1,697 (67.13%)
Cash-in-Lieu	1,177	4.61%	1,387	5.24%	0.63%	171 (6.76%)
Total	25,529	100.00%	26,447	100.00%	-	2,528

 City's medical enrollments for new enrollees (enrolled mid-year) trended towards Anthem PPO and Kaiser Permanente HMO

• 36% percentage of New Enrollees defaulted into the Kaiser Permanente HMO plan (608 enrollees)

Total counts includes Sworn enrollments

Medical Enrollment & Migration Details – MOUs . . .



American Federation of State, County, & Municipal Employees (AFSCME) - MOUs 03,06,07,10,11,16,37							
Health Plan	2023 Members		2024 Members		Percentage Change		
<u>nearth nan</u>	Enrolled	<u>% of Total</u>	Enrolled	<u>% of Total</u>	<u>2023 vs. 2024</u>		
Anthem Narrow Network (Select) HMO	904	15.05%	846	14.04%	-1.01%		
Anthem Full Network HMO	17	0.28%	16	0.27%	-0.01%		
Anthem Vivity HMO	446	7.42%	446	7.40%	-0.02%		
Anthem PPO	426	7.09%	466	7.73%	0.64%		
Kaiser Permanente HMO	3,900	64.91%	3,887	64.51%	-0.40%		
Cash-in-Lieu	315	5.24%	361	5.99%	0.75%		
Total	6,008	100.00%	6,025	100.00%	-		

Engineers and Architects Association (EAA) - MOUs 01,19,20,21

Health Plan	2023 Members		2024 N	lembers	Percentage Change
Health Plan	Enrolled	% of Total	Enrolled	% of Total	<u>2023 vs. 2024</u>
Anthem Narrow Network (Select) HMO	807	15.95%	829	15.17%	-0.78%
Anthem Full Network HMO	27	0.53%	25	0.46%	-0.07%
Anthem Vivity HMO	462	9.13%	534	9.77%	0.64%
Anthem PPO	670	13.24%	742	13.58%	0.34%
Kaiser Permanente HMO	2,716	53.67%	2,956	54.11%	0.44%
Cash-in-Lieu	379	7.49%	371	6.79%	-0.70%
Total	5,061	100.00%	5,457	100.00%	-

Medical Enrollment & Migration Details – MOUs . . .



LA County Building & Construction Trade Council - MOUs 02,13							
Health Plan	2023	Vembers	2024 N	lembers	Percentage Change		
<u>Incanti Fian</u>	Enrolled	<u>% of Total</u>	Enrolled	<u>% of Total</u>	<u>2023 vs. 2024</u>		
Anthem Narrow Network (Select) HMO	206	20.16%	204	19.17%	-0.99%		
Anthem Full Network HMO	6	0.58%	5	0.47%	-0.11%		
Anthem Vivity HMO	66	6.46%	71	6.67%	0.21%		
Anthem PPO	74	7.24%	79	7.42%	0.18%		
Kaiser Permanente HMO	639	62.52%	675	63.44%	0.92%		
Cash-in-Lieu	31	3.03%	30	2.82%	-0.21%		
Total	1,022	100.00%	1,064	100.00%	-		

Laborer's International Unions of North America (LIUNA) - MOU 12

Health Plan	2023 Members		2024 N	lembers	Percentage Change	
Health Plan	Enrolled	% of Total	Enrolled	% of Total	<u>2023 vs. 2024</u>	
Anthem Narrow Network (Select) HMO	166	22.07%	155	19.75%	-2.31%	
Anthem Full Network HMO	3	0.40%	1	0.13%	-0.27%	
Anthem Vivity HMO	48	6.38%	54	6.88%	0.50%	
Anthem PPO	42	5.59%	46	5.86%	0.27%	
Kaiser Permanente HMO	478	63.56%	509	64.84%	1.28%	
Cash-in-Lieu	15	1.99%	20	2.55%	0.56%	
Total	752	100.00%	785	100.00%	-	

Medical Enrollment & Migration Details – MOUs . . .



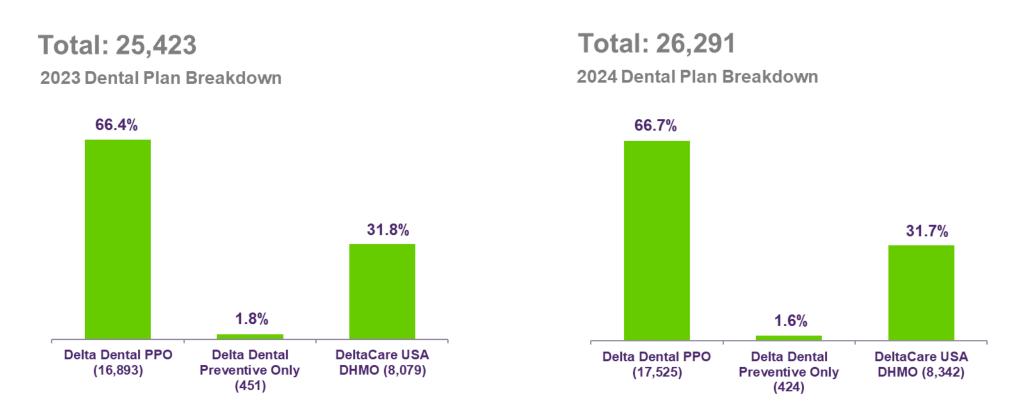
Service Employees International Union (SEIU) - MOUs 04,08,14,15,17,18							
Health Plan	2023 Members		2024 Members		Percentage Change		
<u>Induttri indi</u>	Enrolled	<u>% of Total</u>	<u>Enrolled</u>	<u>% of Total</u>	<u>2023 vs. 2024</u>		
Anthem Narrow Network (Select) HMO	1,215	14.08%	1,126	12.91%	-1.17%		
Anthem Full Network HMO	25	0.29%	23	0.26%	-0.03%		
Anthem Vivity HMO	504	5.84%	546	6.26%	0.42%		
Anthem PPO	665	7.70%	702	8.05%	0.35%		
Kaiser Permanente HMO	5,958	69.03%	6,014	68.97%	-0.06%		
Cash-in-Lieu	264	3.06%	268	3.07%	0.01%		
Total	8,631	100.00%	8,679	100.00%	-		

All other MOUs 00,05,09,26,27,28,29,30,31,32,34,36,38,39,40,61,63,64,65

Health Plan	2023 Members		2024 N	lembers	Percentage Change	
Health Plan	Enrolled	% of Total	Enrolled	% of Total	<u>2023 vs. 2024</u>	
Anthem Narrow Network (Select) HMO	596	14.70%	586	13.76%	-0.94%	
Anthem Full Network HMO	36	0.89%	34	0.80%	-0.09%	
Anthem Vivity HMO	412	10.16%	444	10.42%	0.26%	
Anthem PPO	730	18.00%	816	19.15%	1.15%	
Kaiser Permanente HMO	2,108	51.99%	2,178	51.13%	-0.86%	
Cash-in-Lieu	173	4.27%	202	4.74%	0.47%	
Total	4,055	100.00%	4,260	100.00%	-	

Dental Plan Enrollment Breakdown





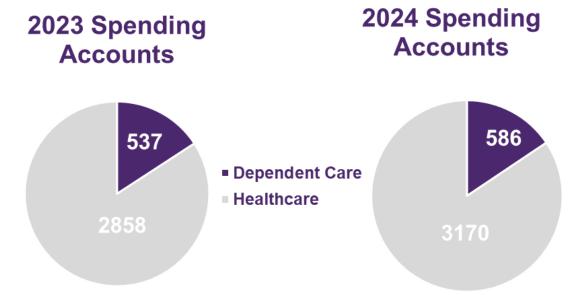
- City's year-over-year migration between plans continues to be minimal.
- 56.5% of City employees with less than one year of service enrolled in the DHMO plan for 2024.

Graphs do not account for employees in Direct Bill Partial/Full Termination status.

TELUS Proprietary



Tax-Advantaged Spending Accounts Breakdown

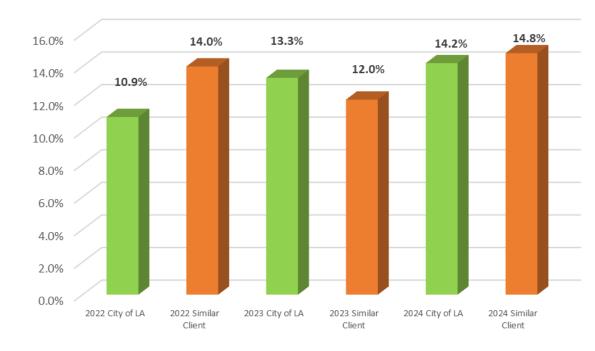


City's Tax-Advantaged Spending Accounts participation increased 361 members from 2023 to 2024, with distribution between accounts remaining relatively consistent.

Average Contribution

- Healthcare \$1,840
- Dependent Care \$4,011
- New Hire Enrollments
 - Healthcare 5.6% of all enrollees
 - Dependent Care 4.3% of all enrollees

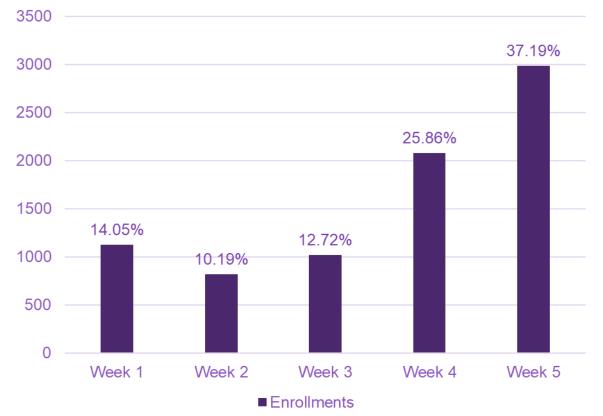
Tax-Advantaged Spending Accounts Erollment % City of LA vs Comparative Client



City's percentage of eligible members in Tax-Advantaged Spending Accounts is increasing and is trending closer to similar TELUS Health public sector client.

Key Enrollment Observations

- 8,029 total unique enrollments (1,392 call center & 6,637 online)
- 63% of enrolments completed in the last 2 weeks, a 2% increase from 2022, but is consistent with prior years enrollment patterns
- Peak enrollment day was 10/31/23 with 13.9% of all total enrollments
- Email reminders drove increased activity on 3 days (10/1, 10/23, 10/30)
- Communications yielded leveling of enrollments over 30-day period.
 - 5% increase in week 4 enrollments vs 2022
 - 3% decrease in Week 5 enrollments vs 2022
- Correction period emails sent:
 - 11/7 and 11/15



2023 Enrollments by Week





Enrollment Period Benchmarking



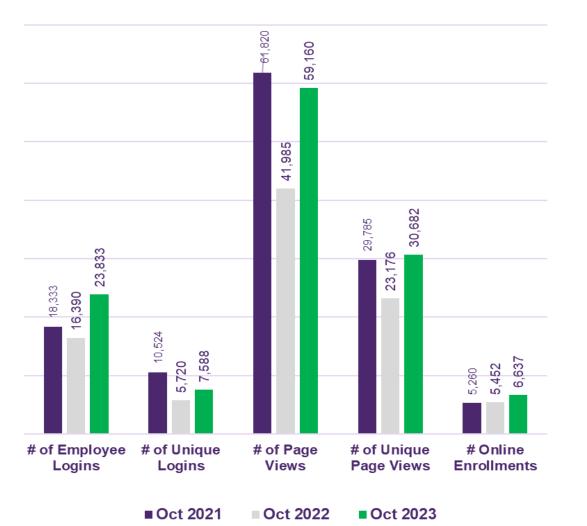
Client Type	Enrollment Period (Days)	Correction Period (Days)	Population Size	Actives/Retirees
City of Los Angeles	30	17	26,447	Actives
Public Sector 1	30	None	170,000	Actives
Public Sector 2	15	7	32,000	Actives
Public Sector 3	30	None	120,000	Retirees
Public Sector 4	30	14	25,000	Actives
Corporate 1	7	None	42,000	Actives
Corporate 2	14	Silent Period	13,000	Actives
Corporate 3	21	Silent Period	18,000	Actives
Corporate 4	14	None	40,000	Retirees

- City's Enrollment Period aligns with TELUS Health's other Public Sector clients
- City's Correction Period is the longest among TELUS Health's sample clients
- City's employee centric policies and historical administrative practices differentiate City
- Comparative clients have less customized communications (PEW's and confirmation statements)

Service Center Performance – Online Activity



Online Metrics



- 2024 online enrollment activity increased in year four of enrollment system
 - Members familiarity with enrollment system
 - City's investments in communications, in person seminars, system enhancements.
- 83% of the City's 2023 active enrollments were executed online, a 2% increase from 2022 (81%)
 - The City's percentage of online enrollments has improved and aligns with comparable clients (78% to 83%) in 2023
 - 481 members made updates during correction period
- 32% increase in unique users logging into the enrollment system
- Website and System Performance Guarantee
 Target was exceeded
 - Website availability over 99%

Service Center Performance – Call Center Activity

TELUS [®] Healt

Statistic	October 2021	October/ November 2022	October 2023	Performance Guarantee	•
Total Calls*	5,073	5,855	4,836	N/A	•
Average Speed to Answer (minutes)	.29 (92.83% w/in 1 minute)	01:04 (89.59% w/in 1 minute)	01:01 (84.96% w/in 1 minute)	90% w/in 1 minute	•
Average Talk Time (minutes)	13.57	11:46	12:10	N/A	•
Calls Abandoned %	1.26%	2.68%	2.25%	<5%	•
English Calls	4,836	5,571	4,624	N/A	
Spanish Calls	237	284	212	N/A	

* All calls to service center

- Missed Average Speed to Answer driven by call patterns and peak volume days
 - Open Enrollment Average Speed to Answer was 8 seconds, 92.91% within 1 minute
- Average speed to Answer increased year over year
 - Call volume patterns
 - Staffing changes during enrollment
- Overall aggregate call volumes decreased year over year, 2023 call volumes peaked during the last week of the City's enrollment period, this is typical during open enrollment
- 11 additional cross trained staff (shared) added during 2024 open enrollment
- Future planning activities for 2025
 - Increase training & staffing for higher attrition levels
 - Kick off learning and training earlier
 - Planning for Workday changes and anticipation of impact during enrollment and correction period
 - Continued quality assurance and performance testing investment



Service Center Performance – Call Center Survey

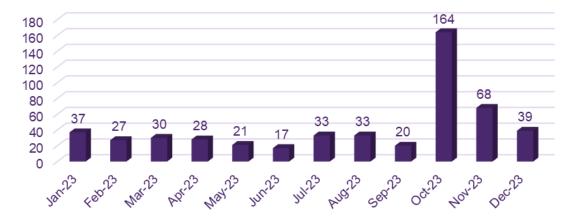
90% Performance

Target Open Enrollment 2021 vs 2022 vs 2023 100% 1,36% 0<mark>.96</mark>% 3.83% 4.15% 4<mark>.36</mark>% 1<mark>.77</mark>% 3<mark>.95</mark>% 5.55% 4.82% 6<mark>.09</mark>% 6<mark>.09</mark>% 90% 98.64% 95.85% 9**3.91**% 95<mark>.18</mark>% 3% 91% 80% 99.04% 9<mark>5.64</mark>% 96.05% 96.17% 94.45% 98,64% 70% 60% 50% 40% 30% 20% 10% 0% 2021 2022 2023 2022 2023 2021 2022 2023 2021 2022 2023 2021 **Overall Satisfaction** CSR Knowledge Clarity of the Answer Courtesy & Professionalism Dissatisfied (Somewhat/Completely) Satisfied (Very)

Member Satisfaction Call Center

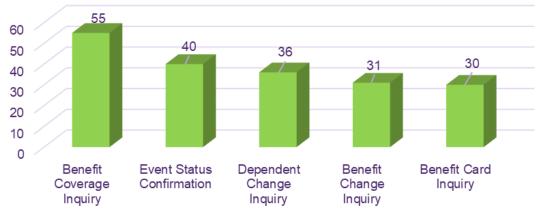
- Performance Target = 90% (Met goal)
- Approximately 26% (1,246) of the callers took a survey
 - Passive enrollment
 - Higher survey percentage than comparative clients
- >98.64% Satisfaction (Very satisfied or Satisfied)
 in all 4 keys measurement categories during Open
 Enrollment improvement of 3.5% over prior year
- Overall satisfaction of members survey aligns with TELUS Health client base >90%
 - Comparison client was at 95%
- Decrease in percentage of members responding as dissatisfied – of dissatisfied callers, main topics continue to be around (Technology/Call Quality, Plan/policy rules)
- 2024 actions
 - Continue callback process ongoing
 - Expand AVA tools/Q&A

Service Center Performance – Automated Virtual Assistant (AVA)



AVA Unique users by Month

AVA Top 5 Inquiries by Type





- AVA is a virtual (web tool) chat bot that allows users to type or ask benefit questions
- AVA activity in 2023
 - 1,732 total interactions
 - Open enrollment volumes represent 31.9% of activity in 2023
 - 517 unique users
- 2024 push to expand knowledge of AVA tool and ability to answer broader question and/or link to other websites
 - Potential for future integration into HRIS system of the City if desired;
 - SSO (Single Sign-On) Links
 - Payroll questions/WorkDay questions
 - General information
 - Links to websites (Carrier)

Future Initiatives



2024 Open Enrollment & Contract Extension

- Workday (WD) Project alignment of needs to deliver services
 - Risk mitigation planning
 - Access to care/Eligibility
 - Payroll
- Kick off Open Enrollment planning May 2024
- Automated Virtual Assistant (AVA) expanded *Question and Answer* to support City and Workday project (May 2024)
- Direct Billing process streamlining (September 2024)
- Adjustments to self service tools (2024)
 - Single Sign-On (SSO) links in Website and AVA to carriers (Anthem, Kaiser Permanente, Delta Dental)



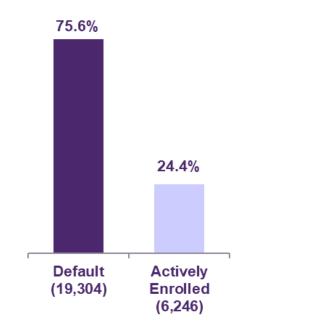


Open Enrollment Results & Election Analysis

Active vs. Default

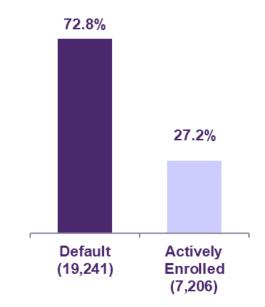
Total: 25,550

2023 Active vs Default



Total: 26,447

2024 Active vs Default





Employee Status Breakdown

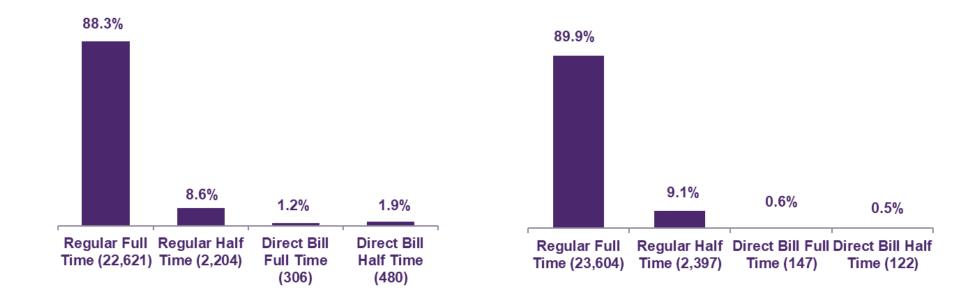


Total: 25,614



Total: 26,270

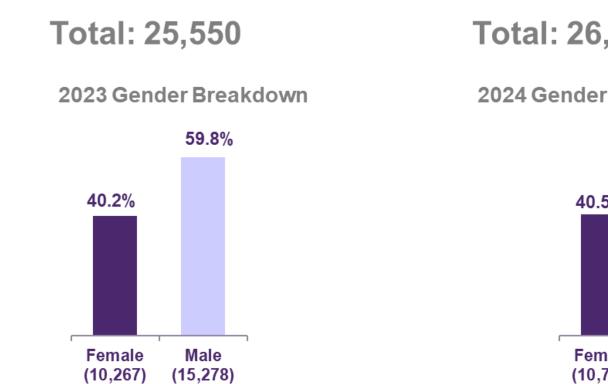
2024 Employee Status Breakdown



Graphs do not account for employees in Direct Bill Partial/Full Termination status.

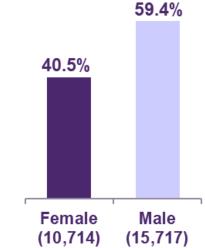
Gender Breakdown





Total: 26,447

2024 Gender Breakdown



Graphs do not account for employees in Direct Bill Partial/Full Termination status.

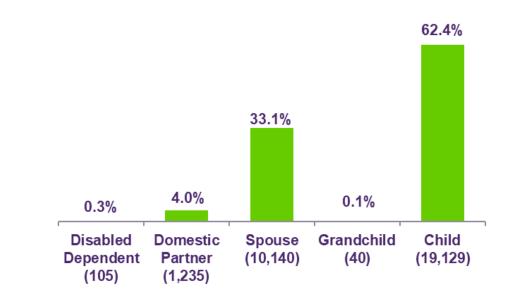
Dependent Status Breakdown



Total: 32,077 2023 Dependent Type 65.7% 30.1% 3.8% 0.3% 0.1% Disabled Domestic Spouse Grandchild Child Dependent Partner (9,646) (45) (21,081)(91) (1,214)

Total: 30,647

2024 Dependent Type





Dependent Enrollment

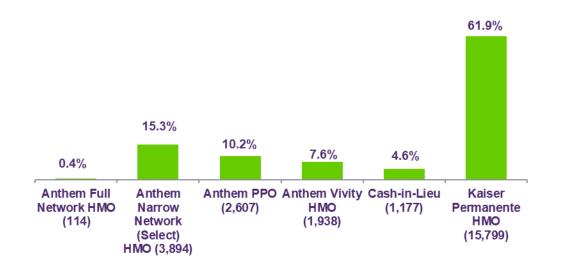
Dependent Enrollment Breakdown



Medical Plan Breakdown

Total: 25,529

2023 Medical Plan Breakdown

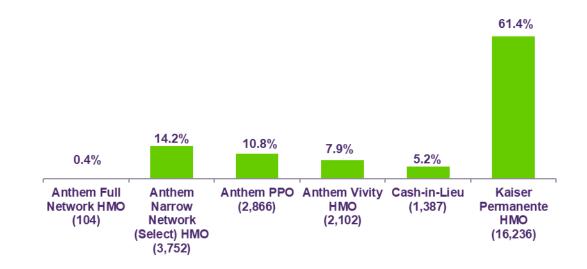


Graphs do not account for employees in Direct Bill Partial/Full Termination status.



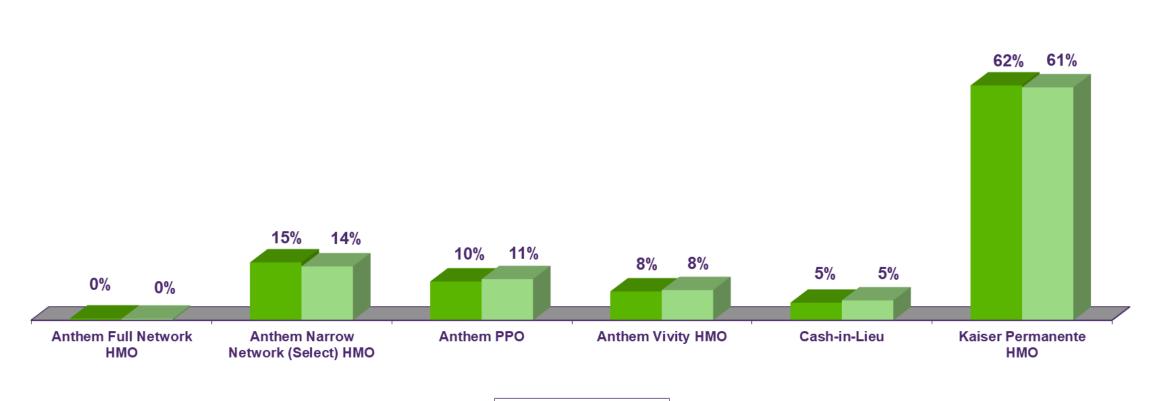
Total: 26,447

2024 Medical Plan Breakdown





Trending Medical Plan Enrollment



2023 2024

Medical Plan By Tier

TELUS[®] Health

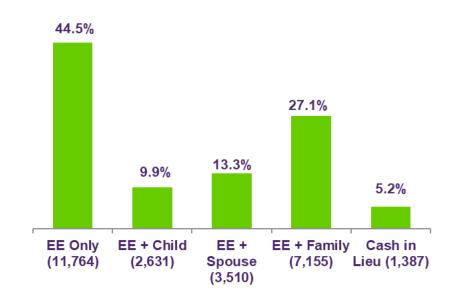
Total: 25,529

2023 Medical Plan By Tier



Total: 26,447

2024 Medical Plan By Tier

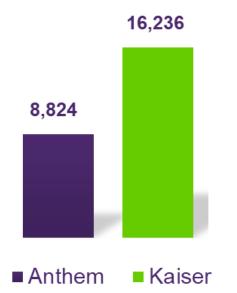


Graphs do not account for employees in Direct Bill Partial/Full Termination status.

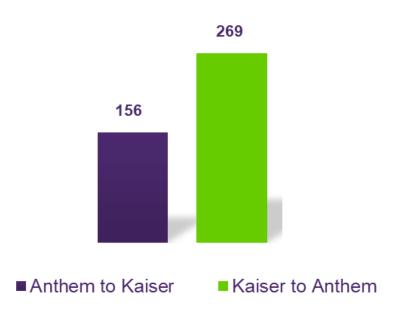
Migration – Anthem & Kaiser



2024 Anthem & Kaiser Enrollment



Migration - Anthem & Kaiser



Medical Enrollment By MOU



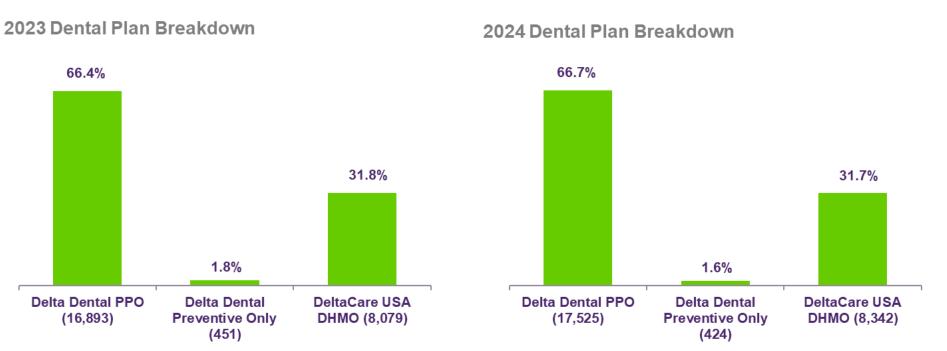
MOU	Bargaining Unit Title	Anthem Full Network HMO	Anthem Narrow Network (Select) HMO	Anthem PPO	Anthem Vivity HMO	Cash-in-Lieu	Kaiser Permanente HMO	Grand Total
00	Non-represented	5	67	193	88	62	473	888
01	Administrative	15	356	349	236	177	1334	2467
02	Building Trades	5	168	68	58	27	597	923
03	Clerical	13	620	317	317	263	2768	4298
04	Equip. Operation & Labor	9	440	133	127	90	2647	3446
05	Inspectors	9	142	113	86	31	491	872
06	Librarians		33	63	27	12	150	285
07	Recreation Assistants		90	4	33	57	596	780
08	Professional Engineering & Scientific	3	216	300	171	70	798	1558
09	Plant Equip. Operators & Repair	1	48	25	27	13	216	330
10	Professional Medical		7	25	6	7	35	80
11	Recreational	1	60	32	40	9	218	360
12	Supervisory Blue Collar	1	155	46	54	20	509	785
13	Supervisory Building Trades		36	11	13	3	78	141
14	Service & Craft	3	136	60	61	21	539	820
15	Service Employees	2	57	18	14	13	683	787
16	Supervisory Librarians	1	9	16	19	3	57	105
17	Supervisory Prof. Engineering & Scientific	4	96	83	86	29	220	518
18	Safety/Security	2	181	108	87	45	1127	1550
19	Supervisory Technical	1	58	56	46	18	174	353
20	Supervisory Administrative	4	264	183	146	122	787	1506
21	Technical	5	151	154	106	54	661	1131
26	Port Pilots	1	3	3	1		5	13
27	L.A. Port Police Command Officers		3	6		4	4	17
28	L.A. General Services Police Officers	1	1			1	11	14
29	Deputy City Attorneys	2	40	214	67	38	121	482
30	L.A. Airport Peace Officers	5	59	47	26	11	203	351
31	Confidential Attorneys	1	4	13	5	2	11	36
32	Management Attorneys Unit		3	10	2	1	4	20
34	Crossing Guards		17		5	3	96	121
36	Management Employees	7	152	148	103	26	337	773
37	Executive Administrative Assistants	1	27	9	7	10	63	117
38	L.A. Port Police Assoc.	1	16	13	12	1	65	108
39	L.A. Airport Supervisory Peace Officers	1	9	10	3	3	43	69
40	Management Peace Officers (Airport Police Command)			3	1		7	11
61	Senior Administrative & Administrative Analysts		3	5	8		35	51
63	Personal Director		3	4	1	1	8	17
64	Confidential Senior Personnel Analysts		9	5	7	4	34	59
65	TBD		7	4	2	1	14	28
Grand	Total	104	3746	2851	2098	1252	16219	26270

Numbers do not account for employees in Direct Bill Partial/Full Termination status.

Dental Plan Breakdown



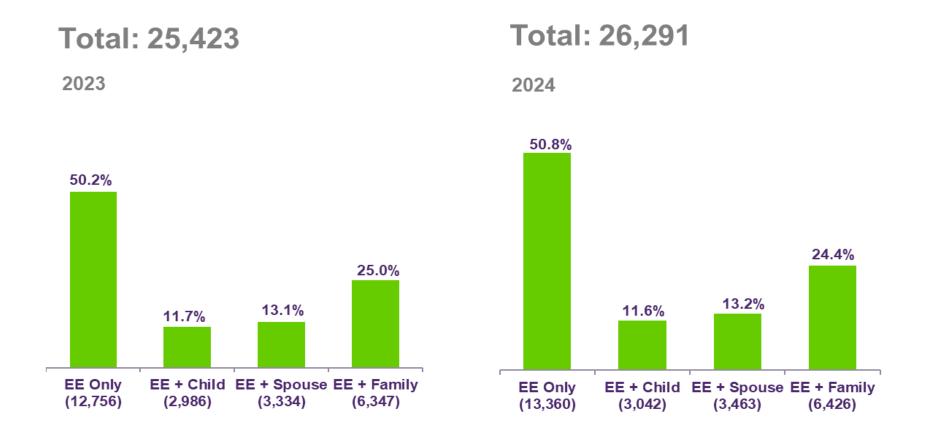
Total: 25,423



Total: 26,291

Graphs do not account for employees in Direct Bill Partial/Full Termination status.

Dental Plan by Tier



Graphs do not account for employees in Union dental plans or Direct Bill Partial/Full Termination status.





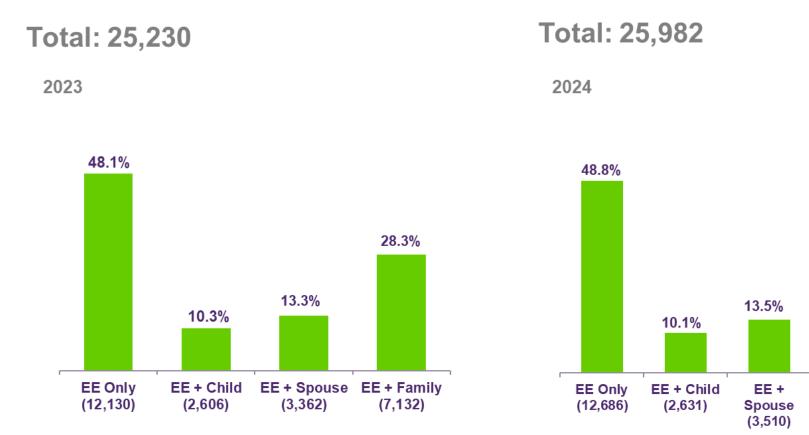


27.5%

EE + Family

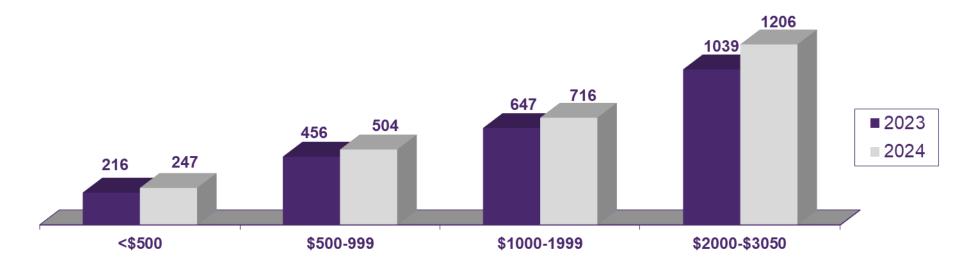
(7,155)

Vision Plan by Tier



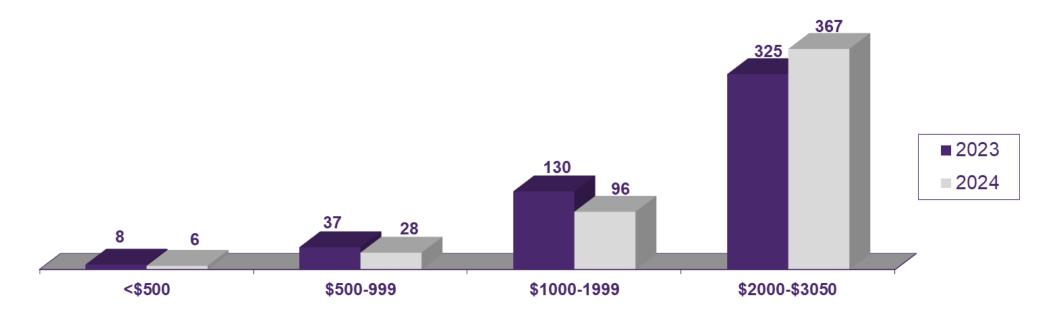
Graphs do not account for employees in Direct Bill Partial/Full Termination status.

Healthcare Tax-Advantaged Spending Account Election – Civilian Population



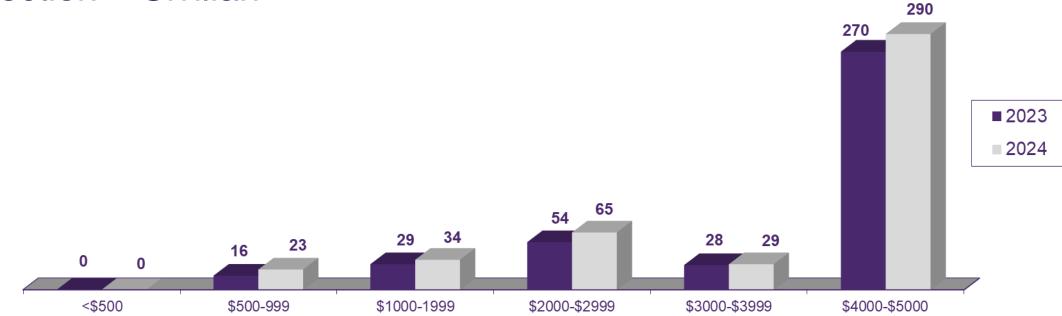
- Total number of employees electing Healthcare Tax-Advantaged Spending Account coverage: 2,673
- Percent of Healthcare Tax-Advantaged Spending Account employee participation: 10.17%
- Participation increase as compared to 2023: 0.94%
- Average Healthcare Tax-Advantaged Spending Account contribution amount per enrollee: \$1,740.57
- 2024 minimum goal election is \$300, and the maximum is \$3,050

Healthcare Tax-Advantaged Spending Account Election – Sworn Population



- Total number of employees electing Healthcare Tax-Advantaged Spending Account coverage: 497
- Percent of Healthcare Tax-Advantaged Spending Account employee participation: 4.08%
- Participation increase as compared to 2023: 0.00%
- Average Healthcare Tax-Advantaged Spending Account contribution amount per enrollee: \$2,375.89
- 2024 minimum goal election is \$300, and the maximum is \$3,050

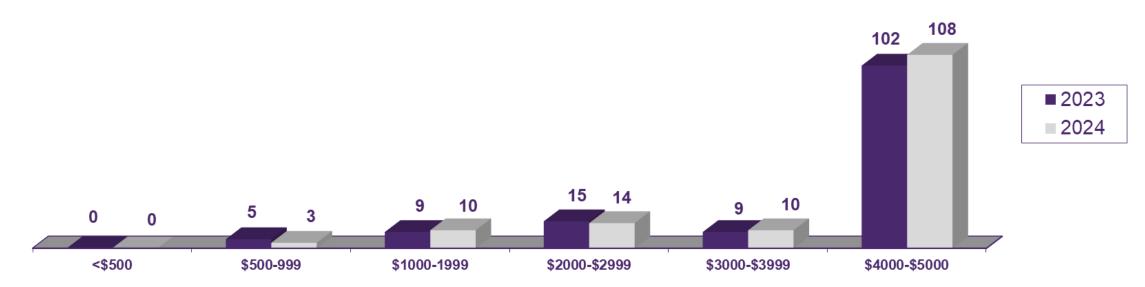
Dependent Care Tax-Advantaged Spending Account Election – Civilian



- Total number of employees electing Dependent Care Tax-Advantaged Spending Account coverage: 441
- Percent of Dependent Care Tax-Advantaged Spending Account employee participation: 1.68%
- Participation increase as compared to 2023: 0.30%
- Average Dependent Care Tax-Advantaged Spending Account contribution amount per enrollee: \$3,946.00
- 2024 minimum goal election is \$600, and the maximum is \$5,000

TELUS Proprietary

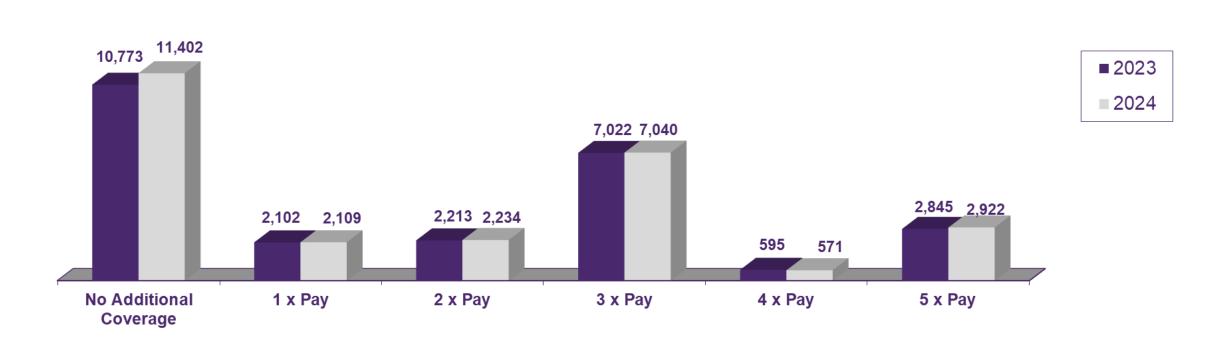
Dependent Care Tax-Advantaged Spending Account Election – Sworn



- Total number of employees electing Dependent Care Tax-Advantaged Spending Account coverage: 145
- Percent of Dependent Care Tax-Advantaged Spending Account participation: 1.19%
- Participation increase as compared to 2023: 0.05%
- Average Dependent Care Tax-Advantaged Spending Account contribution amount per enrollee: \$4,210.12
- 2024 minimum goal election is \$600, and the maximum is \$5,000



Supplemental Life By Option



Graphs do not account for employees in Direct Bill Partial/Full Termination status.

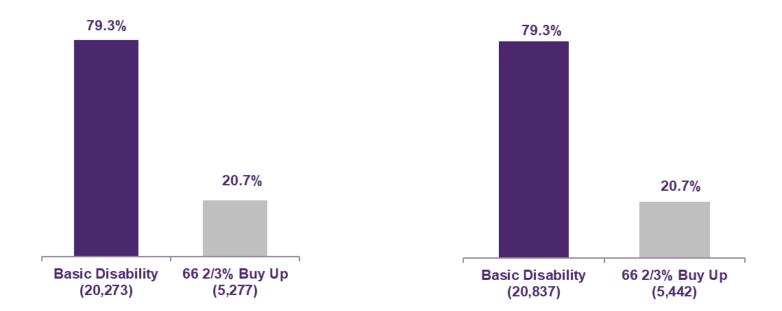
Basic & Supplemental Disability

Total: 25,550

2023 Basic & Supplemental



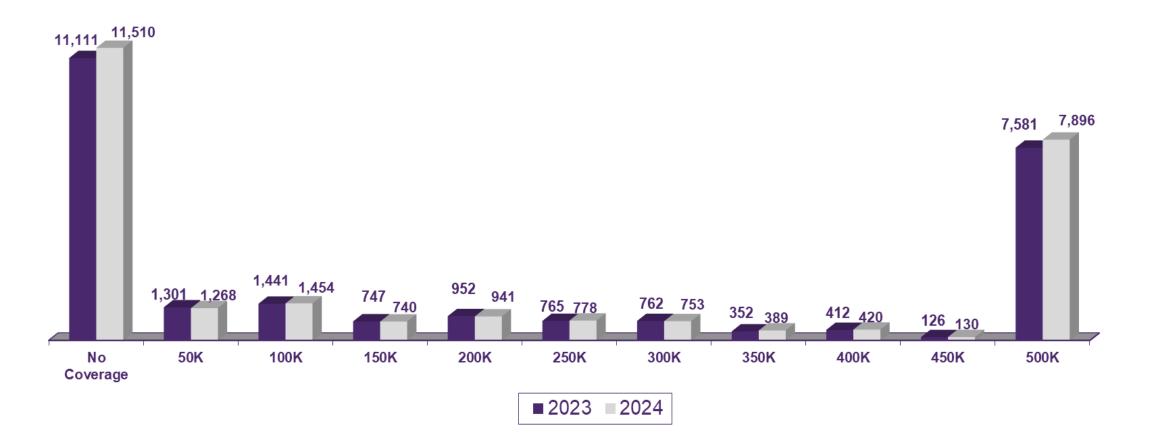
2024 Basic & Supplemental



Graphs do not account for employees in Direct Bill Partial/Full Termination status.



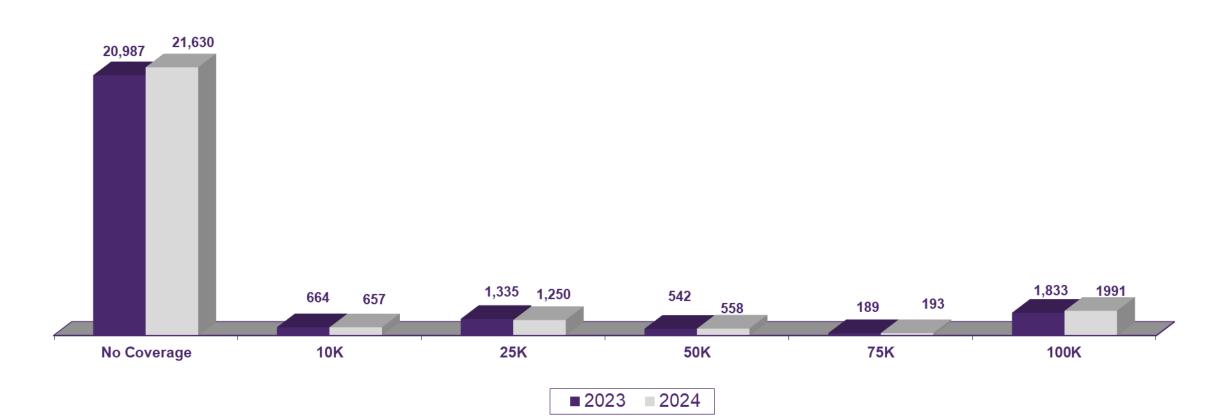
Supplemental AD&D



Graphs do not account for employees in Direct Bill Partial/Full Termination status.



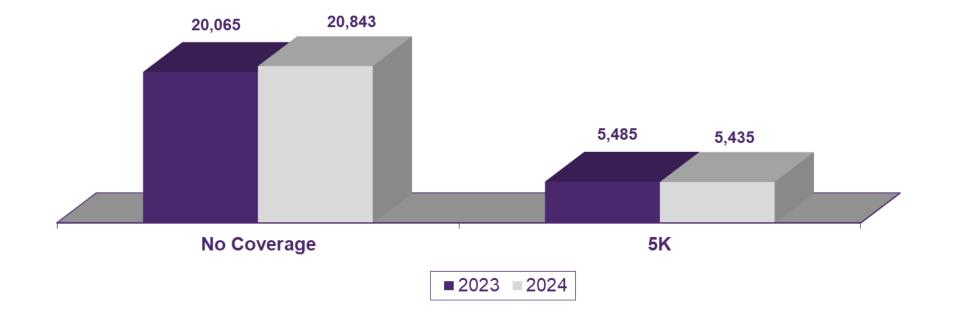
Spouse Life



NOTE: Spouse life insurance required assignment of dependent beginning in 2020.



Child Life



NOTE: Child life insurance required assignment of dependent beginning in 2020.

TELUS Proprietary



OE Service Center & Web Metrics

Contact Center – Open Enrollment	October 2023
Total Calls	1,826
Total Calls Answered	1,819
Average Speed to Answer	00:18
Average Talk Time	14:01
Call Abandoned	0.38%
English Calls	1,697
Spanish Calls	129

Employee Portal Statistic*	October 2023
Web Availability	99.87%
# of Employee Logins	23,833
# of Unique Logins	7,588
# of Page Views	59,160
# of Unique Page Views	30,682

*Portal statistics reflect all login data (ongoing and Open Enrollment) in the month of October 2023.

